

# Broadridge Financial Solutions, Inc.

## Investor Communication Solutions

### Key Statistics

(volume and \$ in millions)

#### Legend:

##### Type

RC	=	Recurring-	Low Volatility
ED	=	Event-Driven-	High Volatility

		FY06	FY07	Type
<b>Proxy</b>	<b>Equities</b>	\$ 469.1	\$ 474.1	RC
	<i>Stock Record Position Growth</i>	4%	0%	
	<i>Pieces</i>	288.9	289.9	
	<b>Mutual Funds</b>	\$ 120.8	\$ 147.2	ED
	<i>Pieces</i>	106.6	127.3	
<b>Contests/Specials</b>		\$ 22.3	\$ 64.4	ED
	<i>Pieces</i>	14.4	31.9	
<b>Total Proxy</b>		<u>\$ 612.2</u>	<u>\$ 685.7</u>	
<i>Total Pieces</i>		409.8	449.1	
<b>Interims</b>	<b>Mutual Funds (Annual/Semi-Annual Reports/Annual Prospectuses)</b>	\$ 167.2	\$ 181.6	RC
	<i>Position Growth</i>	6%	9%	
	<i>Pieces</i>	335.7	366.3	
	<b>Mutual Funds (Supplemental Prospectuses) &amp; Other</b>	\$ 133.5	\$ 154.9	ED
	<i>Pieces</i>	290.1	332.8	
<b>Total Interims</b>		<u>\$ 300.7</u>	<u>\$ 336.5</u>	
<b>Transaction Reporting</b>	<b>Transaction Reporting</b>	\$ 279.6	\$ 283.6	RC
<b>Fulfillment</b>	<b>Post-Sale Fulfillment</b>	\$ 103.6	\$ 118.7	RC
	<b>Pre-Sale Fulfillment</b>	\$ 42.0	\$ 51.1	ED
	<b>Total Fulfillment</b>	<u>\$ 145.6</u>	<u>\$ 169.8</u>	
<b>Other Communications</b>	<b>Other</b>	\$ 48.6	\$ 67.8	ED
<b>Total Net Revenue - Non-GAAP</b>		\$ 1,386.7	\$ 1,543.4	
<b>Transfer price adjustment</b>		4.5	2.0	
<b>Total Net Revenue as reported - GAAP</b>		<u>\$ 1,391.2</u>	<u>\$ 1,545.4</u>	
<i>Distribution Fees % of Total Net Revenue</i>		52.3%	52.9%	

Note: Revenue numbers include distribution fees.

Management believes that certain non-GAAP (generally accepted accounting principles) measures, when presented in conjunction with comparable GAAP measures provide investors a more complete understanding of Broadridge's underlying operational results. These non-GAAP measures are indicators that management uses to provide additional meaningful comparisons between current results and prior reported results, and as a basis for planning and forecasting for future periods. These measures should be considered in addition to, and not a substitute for the measures of financial performance prepared in accordance with GAAP.

# Broadridge Financial Solutions, Inc.

## Securities Processing Solutions

### Key Statistics

(\$ in millions)

#### Legend:

##### Type

RC = Recurring- Low Volatility  
ED = Event-Driven- High Volatility

		<u>FY06</u>	<u>FY07</u>	<u>Type</u>
<b><u>Equity</u></b>				
<b>Transaction-Based</b>	<b>Equity Trades</b>	<b>\$ 244.2</b>	<b>\$ 256.6</b>	<b>RC</b>
	<i>Trade Volume (Average Trades per Day in '000)</i>	<i>1,732</i>	<i>2,195</i>	
<b>Non-Transaction</b>	<b>Other Equity Services</b>	<b>\$ 163.2</b>	<b>\$ 166.5</b>	<b>RC</b>
	<b>Total Equity</b>	<b>\$ 407.4</b>	<b>\$ 423.1</b>	
<b><u>Fixed Income</u></b>				
<b>Transaction-Based</b>	<b>Fixed Income Trades</b>	<b>\$ 37.4</b>	<b>\$ 47.3</b>	<b>RC</b>
	<i>Trade Volume (Average Trades per Day in '000)</i>	<i>141</i>	<i>198</i>	
<b>Non-Transaction</b>	<b>Other Fixed Income Services</b>	<b>\$ 19.0</b>	<b>\$ 20.7</b>	<b>RC</b>
	<b>Total Fixed Income</b>	<b>\$ 56.4</b>	<b>\$ 68.0</b>	
	<b>Total Net Revenue - Non-GAAP</b>	<b>\$ 463.8</b>	<b>\$ 491.1</b>	
	<b>Transfer price adjustment</b>	<i>12.4</i>	<i>6.0</i>	
	<b>Total Net Revenue as reported - GAAP</b>	<b>\$ 476.2</b>	<b>\$ 497.1</b>	

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**Broadridge Financial Solutions, Inc.**  
**Clearing and Outsourcing Solutions**  
**Key Statistics**  
*(\$ in millions)*

**Legend:**

Type

RC = Recurring- Low Volatility

ED = Event-Driven- High Volatility

		FY06	FY07	Type
<b>Clearing</b>	<b>Margin Revenues</b>	\$ 25.5	\$ 30.9	RC
	<i>Average Margin Debits</i>	\$ 617.3	\$ 687.7	
	<b>Clearing Fees/Other</b>	\$ 38.5	\$ 39.5	RC
	<i>Trade Volume (Average Trades per Day in '000)</i>	20.2	33.6	
<b>Outsourcing</b>	<b>Outsourcing</b>	\$ 16.6	\$ 23.4	RC
	<i># of Clients</i>	2	4	
<b>Total Net Revenue - Non-GAAP</b>		<b>\$ 80.6</b>	<b>\$ 93.8</b>	
<b>Transfer price adjustment</b>		-	-	
<b>Total Net Revenue as reported - GAAP</b>		<b>\$ 80.6</b>	<b>\$ 93.8</b>	

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